



CHANGE IDEA: Use a referral tracking process.

STEP 1: GET READY (TASKS)

- A. Assemble a planning team of providers, care coordinators, administrative staff, and IT personnel.
- B. Review the need to track early intervention referrals to ensure timely follow-up and family engagement.
- C. Develop a [referral tracking system protocol](#) and define key data fields in the electronic health record (EHR).
- D. Define the focus population: all children referred to Part C or Part B services.
- E. Clarify staff roles for entering, updating, and monitoring referral information.
- F. Schedule training on EHR tracking features and referral workflow for pilot staff.

STEP 2: PLAN AND PRACTICE

- A. Pilot the referral tracking process with one provider and one care coordinator for 2 weeks.
- B. Use standardized EHR fields to log and follow up on all early intervention referrals.
- C. Enter information such as referral date, agency name, acknowledgment received, and service outcome.
- D. Set reminders to follow up on referrals without confirmation after 5 business days.
- E. Document all follow-up actions in the EHR tracking notes.

STEP 3: REVIEW AND REFINE

- A. Conduct a review huddle with participating staff at the end of the pilot.
- B. Evaluate the number of referrals entered, tracked, and documented with follow-up.
- C. Review usability of EHR fields, time required, and any breakdowns in workflow.
- D. Gather staff feedback on effectiveness and burden.
- E. Identify any modifications needed to the workflow or training materials.

STEP 4: EXPAND

- A. Based on feedback, expand referral tracking to additional providers and care coordinators.
- B. Provide refresher training and technical support to new users.
- C. Run weekly referral status reports to ensure follow-through.

STEP 5: SUSTAIN

- A. Embed referral tracking into routine pediatric and care coordination workflows.
- B. Incorporate responsibilities into job descriptions and onboarding materials.
- C. Monitor referral follow-up rates monthly and share updates in team meetings.
- D. Maintain a feedback loop with early intervention partners to address system-level issues.

- E. Celebrate progress and share success stories to maintain staff engagement.
- F. Analyze data from the expanded rollout to identify trends (e.g., delays in acknowledgment).
- G. Refine the tracking template or EHR workflow (e.g., add dropdowns or defaults) to reduce burden.
- H. Integrate improvements into care team huddles and quality checklists.